**SDGKU**  
**Project Name:** Capstone Project of website development  
**Date: 6/25/25**

**Project Overview**

We are pleased to provide you with a quote for the development and delivery of Capstone Project of website development, a custom software solution designed to meet your specific business needs. This system includes the following key features and services:

**System/Service Includes:**

✅ **Core Functionality:** Such as user authentication, dashboard, reporting, and API integrations  
✅ **Design & UI/UX:** Custom interface tailored to your brand guidelines  
✅ **Backend Development:** Secure database architecture and server-side logic  
✅ **Frontend Development:** Responsive web/mobile application  
✅ **Testing & QA:** Comprehensive testing to ensure stability and performance  
✅ **Deployment & Setup:** Full installation and configuration on your preferred hosting environment  
✅ **Documentation:** User manuals and technical documentation  
✅ **1 Month Post-Launch Support:** Minor bug fixes and adjustments

**Pricing & Payment Plans**

**Total Project Cost:** **$120,000**

**Payment Plan Options:**

1. **Full Upfront Payment (5% Discount)**
   * **Total:** $114,000 (after discount)
   * Due upon signing the agreement.
2. **Milestone-Based Payments**
   * **Deposit (30%):** $36,000– Due upon project kickoff
   * **Mid-Development (40%):** $48,000 – Due upon approval of core features
   * **Final Delivery (30%):** $36,000 – Due upon completion & handover
3. **Subscription/Retainer Model (Ongoing Development)**
   * Monthly fee of $6,000 for continued updates, new features, and support.

**Bug Fixes & Maintenance**

* **Warranty Period (X months post-launch):** All critical bugs will be fixed free of charge.
* **Post-Warranty Support:** Available at an hourly rate ($70/hour) or via a maintenance retainer.
* **Response Time:** Critical bugs addressed within **24-48 hours**; minor issues within **5-7 business days**.

**Next Steps**

Upon your approval, we will proceed with a formal agreement and project kickoff. Please let us know if you’d like any adjustments to the scope or payment terms.

We look forward to working with you!

**Best Regards,**  
Tom Chau

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